

RISK EVENT 2019
No Risk No Glory



Come To Digital Transformation...

WE HAVE COOKIES!



Risk and value considerations for Digital Transformation

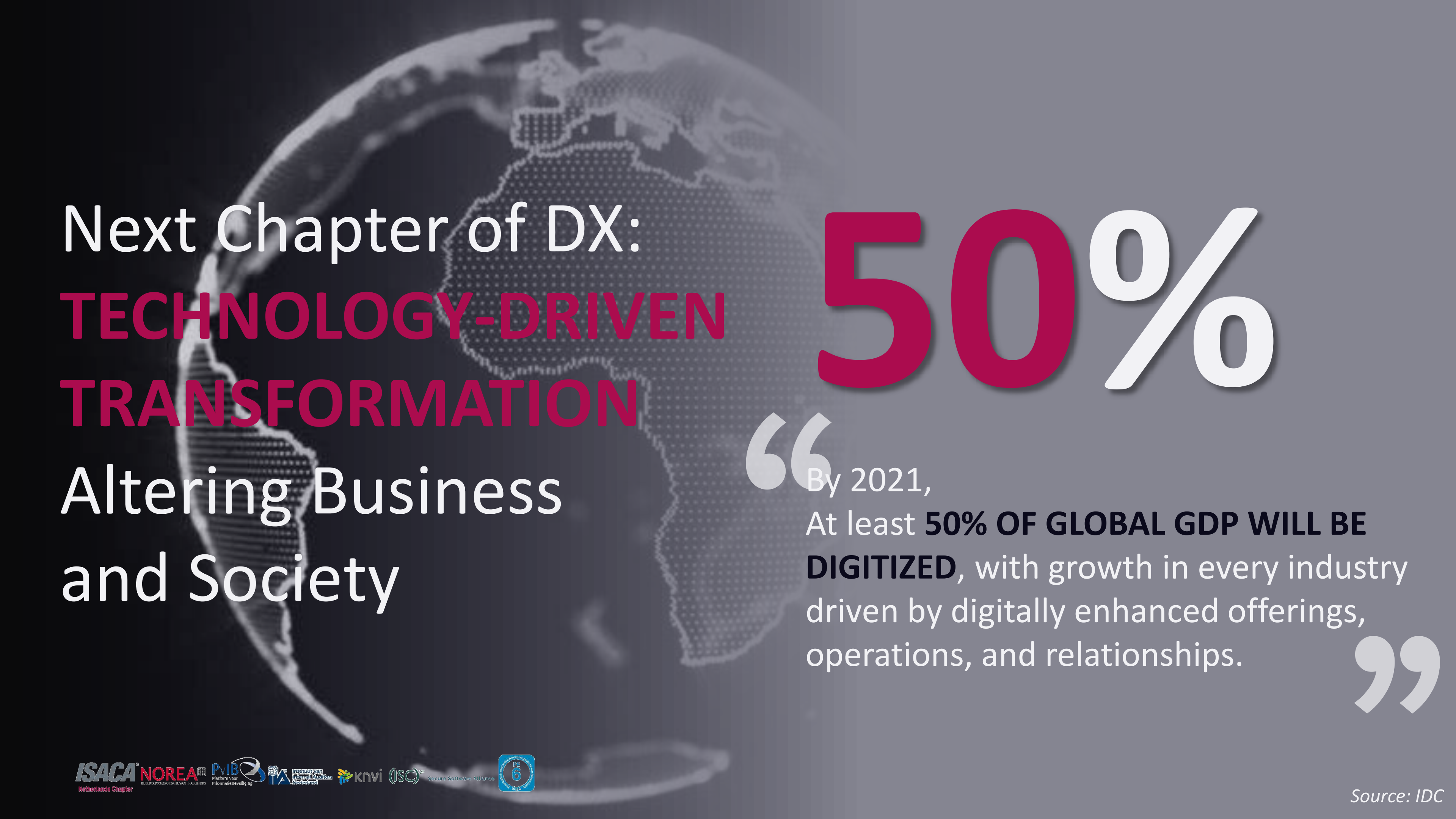
Bruno Horta Soares, CISA[®], CGEIT[®], CRISC[™], PMP[®]
President, ISACA Lisbon Chapter
Leading Executive Advisor, IDC Portugal

welcome message



Link:

<https://www.youtube.com/watch?v=nFTRwD85AQ4&app=desktop>



Next Chapter of DX:
**TECHNOLOGY-DRIVEN
TRANSFORMATION**

Altering Business
and Society

50%

“

By 2021,

At least **50% OF GLOBAL GDP WILL BE
DIGITIZED**, with growth in every industry
driven by digitally enhanced offerings,
operations, and relationships.

”

... BUT
THAT'S
NONE OF
MY
BUSINESS!



“ In less than a decade, new digital entrants have already seized a significant share of revenue across regions and industries — 17% on average, according to our findings, leaving only 83% to the incumbents.

... **WHILE DIGITAL ENTRANTS HOLD "ONLY" 17% OF TOTAL GLOBAL REVENUE, THEY OWN 47% OF DIGITAL REVENUE!**

McKinsey

LET'S GO SHOPPING MODEL

ILLUSTRATIVE

1970s
"Back Office"

2000s
"Front Office"

2007
"Out of Office"

2015
"Digital Business"

2022
"Edge"



11.04.2019



THE DIGITAL PORTFOLIO

Digital TRANSFORMATION



It's **NOT** about getting your
OLD BUSINESS more **EFFICIENT!**

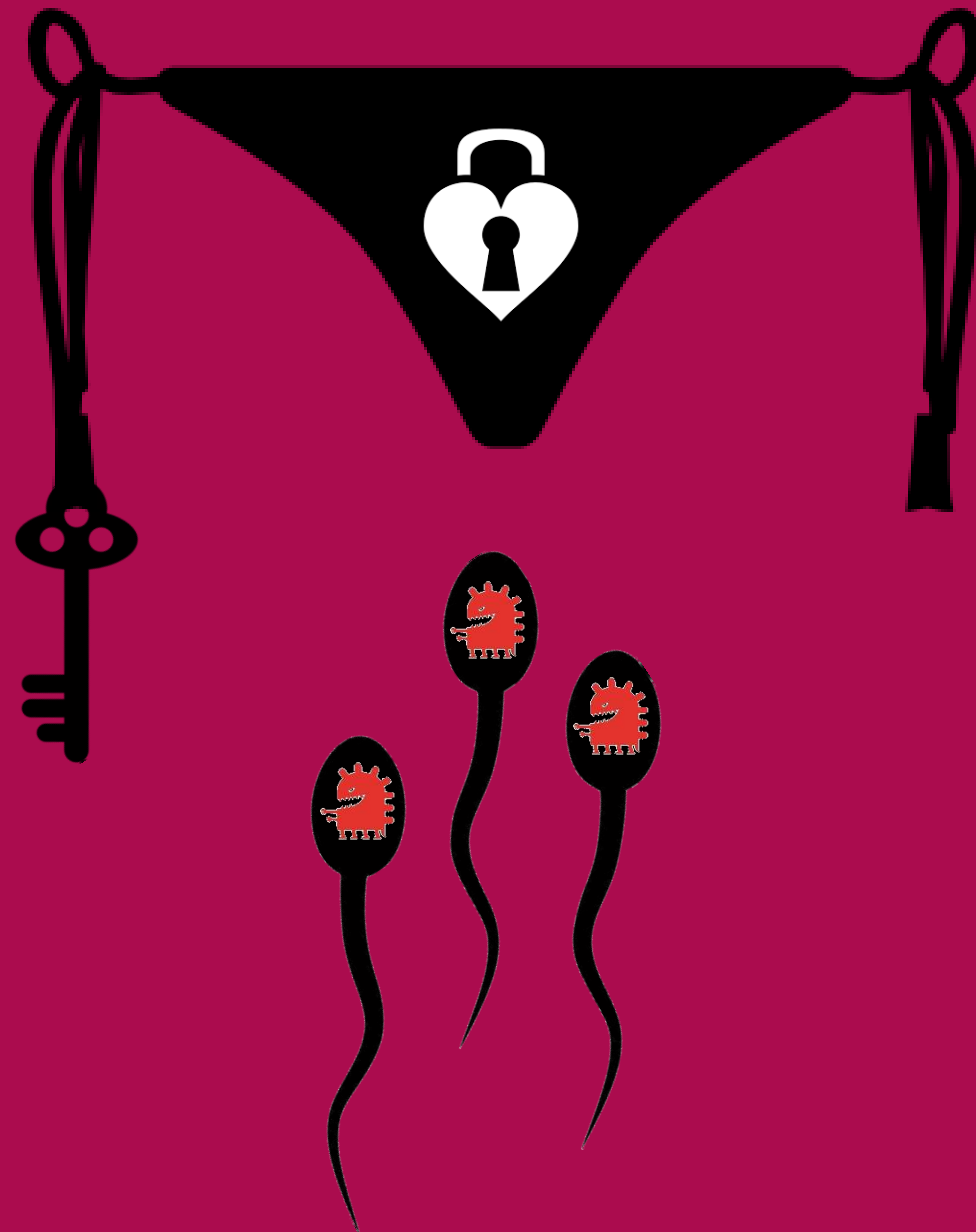
... SO,

CYBERSECURITY



It's **NOT** about getting your

OLD BUSINESS more **SECURE!**

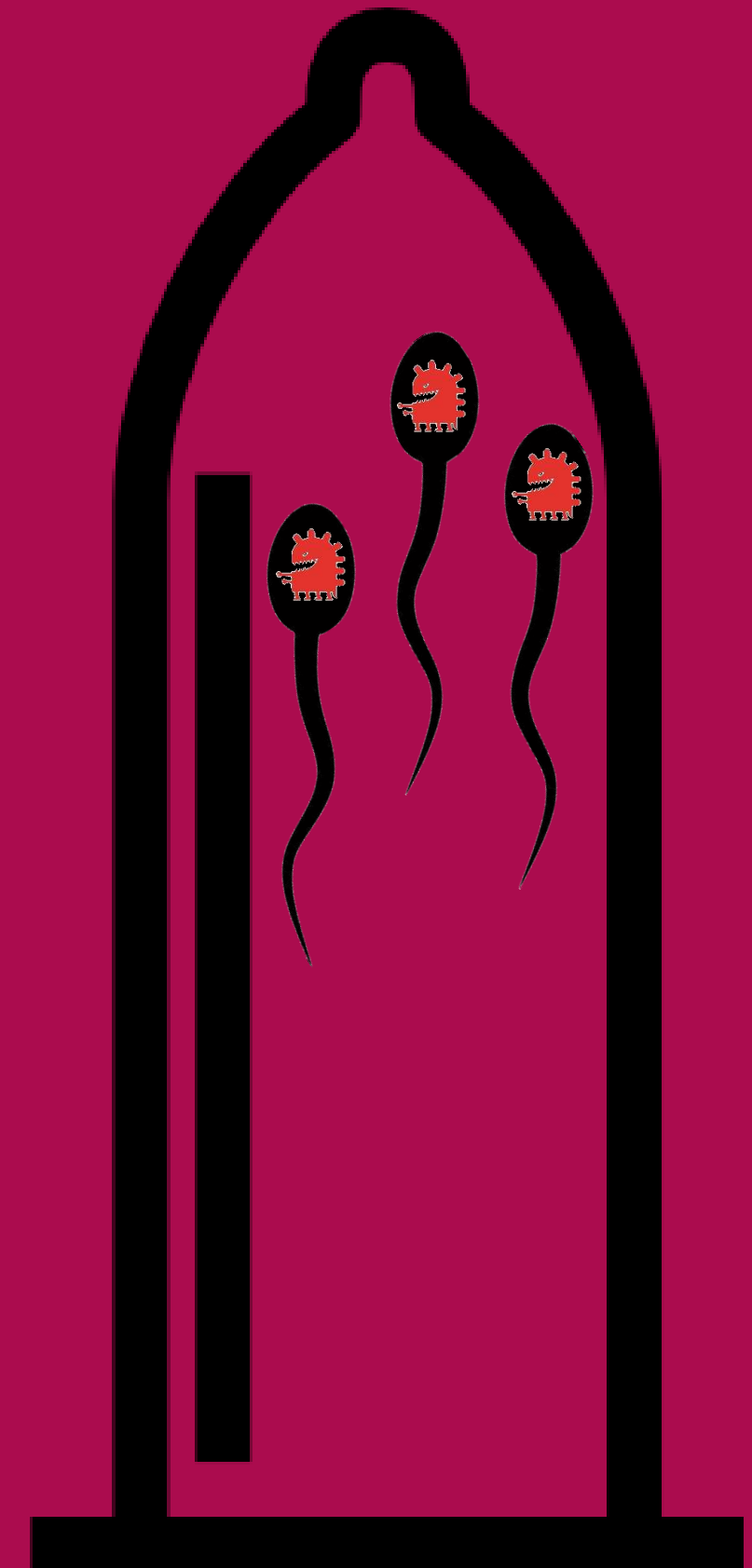


CYBER (IN)SECURITY

CONTAIN & CONTROL

REPLACE OUTDATED

PROTECT & DEFEND





**VALUE
CONSIDERATIONS**

BELIEVE. ●

“By 2025, approximately **80 BILLION DEVICES** will be connected to internet (today ~13b). Approximately 4.800 devices are being connected to the network as we speak. Ten years from now, the figure will mushroom to **152.000 A MINUTE**. The total amount of digital data created will hit **180 ZETTABYTES**. ”

DATA MONETIZATION

70%

“By 2020, 70% of Western European enterprises will create **DATA MANAGEMENT AND MONETIZATION CAPABILITIES**, thus enhancing enterprise functions, strengthening competitiveness, and creating new sources of revenue.”

THE **CDOO** IS **DEAD**

LONG
LIVE

THE



CEO

**WE ARE
DETERMINED!**

55%

“By 2020,
At least 55% of Western European
organizations will be digitally determined,
transforming markets and reimagining the
future through **NEW BUSINESS MODELS AND
DIGITALLY ENABLED PRODUCTS AND
SERVICES.**”



STRONG LOVE FOR COMPLEXITY

Simple philosophies, practices, and ideas are, ironically

**MORE UNLIKELY TO
BE IMITATED BY
OUTSIDERS AND
COMPETITORS!**

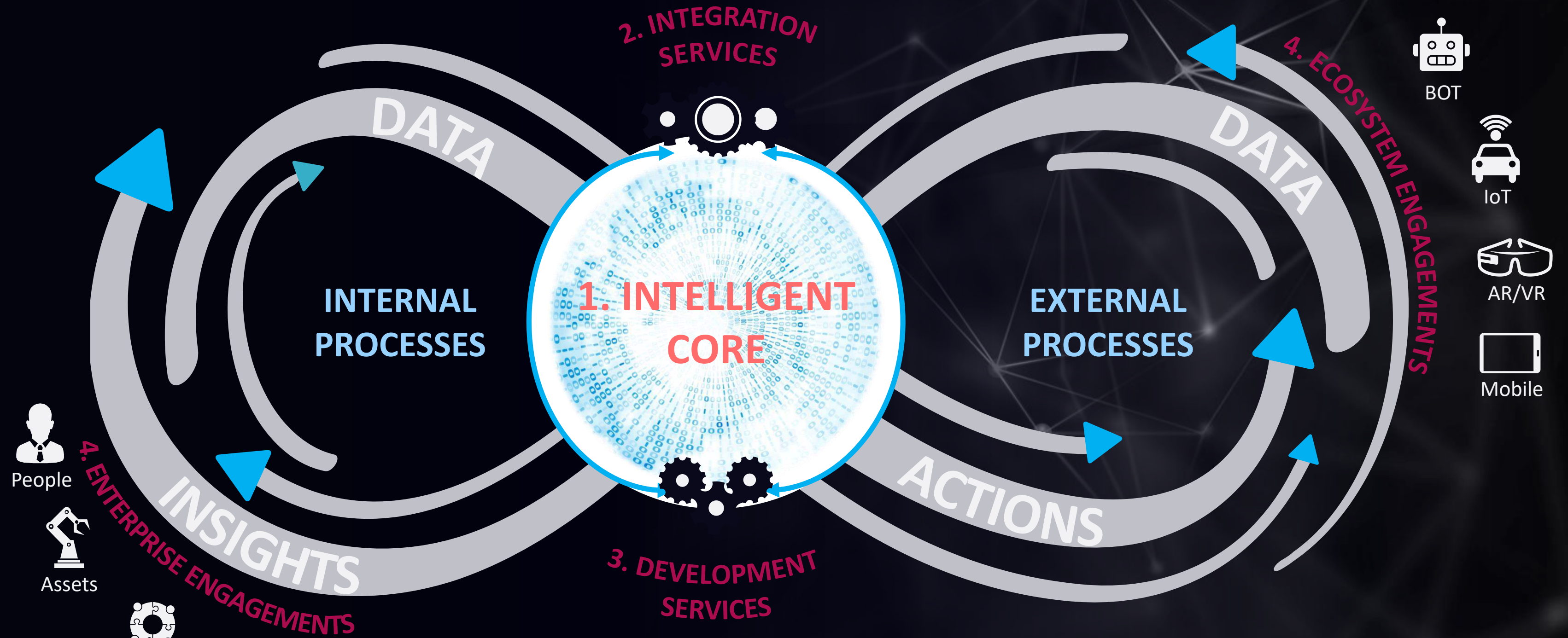
- The Knowing Doing Gap



Source: <https://www.youtube.com/watch?v=gBnvGS4u3F0>

DX PLATFORM

Overview



DX PLATFORM

Receipt // Step #1

1. **Ctrl + C**
2. **Choose File → New**
3. **Click the Blank Presentation tile**
4. **Ctrl + V**
5. **Replace All <MY COMPANY> with your company name**

In **<MY COMPANY>** DX platform, everything is connected to everything else. Data comes in to **<MY COMPANY>** through connected assets, employees, connected processes, or as other data streams through APIs. This data circulates through the intelligent core, which can pull out insights from revenue streams. Those insights circle back into **<MY COMPANY>** as improved internal processes. But data also comes in through the ecosystem engagements through bots, mobile devices, AR/VR, connected vehicles, and so on. This data circulates through the intelligent core, which turns the data into actions to be taken when engaging with the ecosystem.

DX PLATF ORMS

“
By 2021,
Prominent in-industry value chains in Europe,
enabled by blockchains, will have extended their
digital platforms to their entire omni-experience
ecosystems, thus **REDUCING TRANSACTION
COSTS BY 25%**.
”

Digital transformation

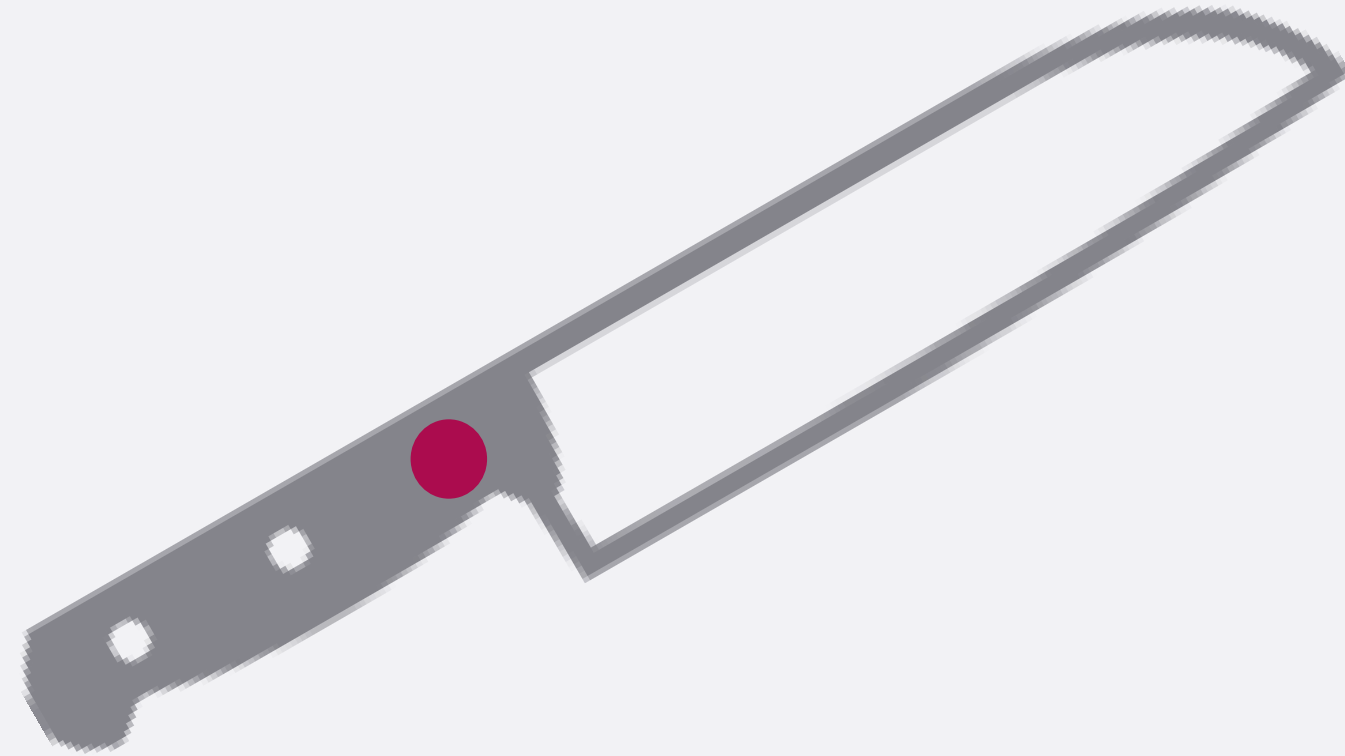
Overview

Business Transformation

Digital Transformation

Leadership Transformation	Omni-experience Transformation	Workshource Transformation	Operationg Model Transformation	Information Transformation
<ul style="list-style-type: none"> <input type="checkbox"/> IT Strategy and Governance <input type="checkbox"/> Leading in 3D <input type="checkbox"/> Strategic architecture <input type="checkbox"/> Services transformation <input type="checkbox"/> Innovation Strategies 	<ul style="list-style-type: none"> <input type="checkbox"/> Customer Experience <input type="checkbox"/> Mobility strategies <input type="checkbox"/> Devices: PCs, Mobility, Wearables and Augmented reality/Virtual Reality <input type="checkbox"/> Social Business <input type="checkbox"/> eCommerce 	<ul style="list-style-type: none"> <input type="checkbox"/> Vendor Sourcing and Management <input type="checkbox"/> IT Talent and Skills Management <input type="checkbox"/> Outsourcing Services <input type="checkbox"/> Organizational Dev. and Work Optimization <input type="checkbox"/> Technology Training 	<ul style="list-style-type: none"> <input type="checkbox"/> Enterprise Infrastructure <input type="checkbox"/> AppDev and App Provisioning <input type="checkbox"/> DevOps <input type="checkbox"/> Cloud Strategies <input type="checkbox"/> Transformative Tech: IoT, Robotics and 3D Printing 	<ul style="list-style-type: none"> <input type="checkbox"/> Enterprise/ NextGen Security <input type="checkbox"/> Enterprise Applications <input type="checkbox"/> Information and Data Transformation <input type="checkbox"/> Big Data and Analytics <input type="checkbox"/> Cognitive Computing
Leadership mastery	Relationship mastery	Talent mastery	Operational mastery	Information mastery

Enterprise IT Transformation



**RISK
CONSIDERATIONS**



HOW DO YOU EAT AN ELEPHANT?
~~One bit at a time!~~

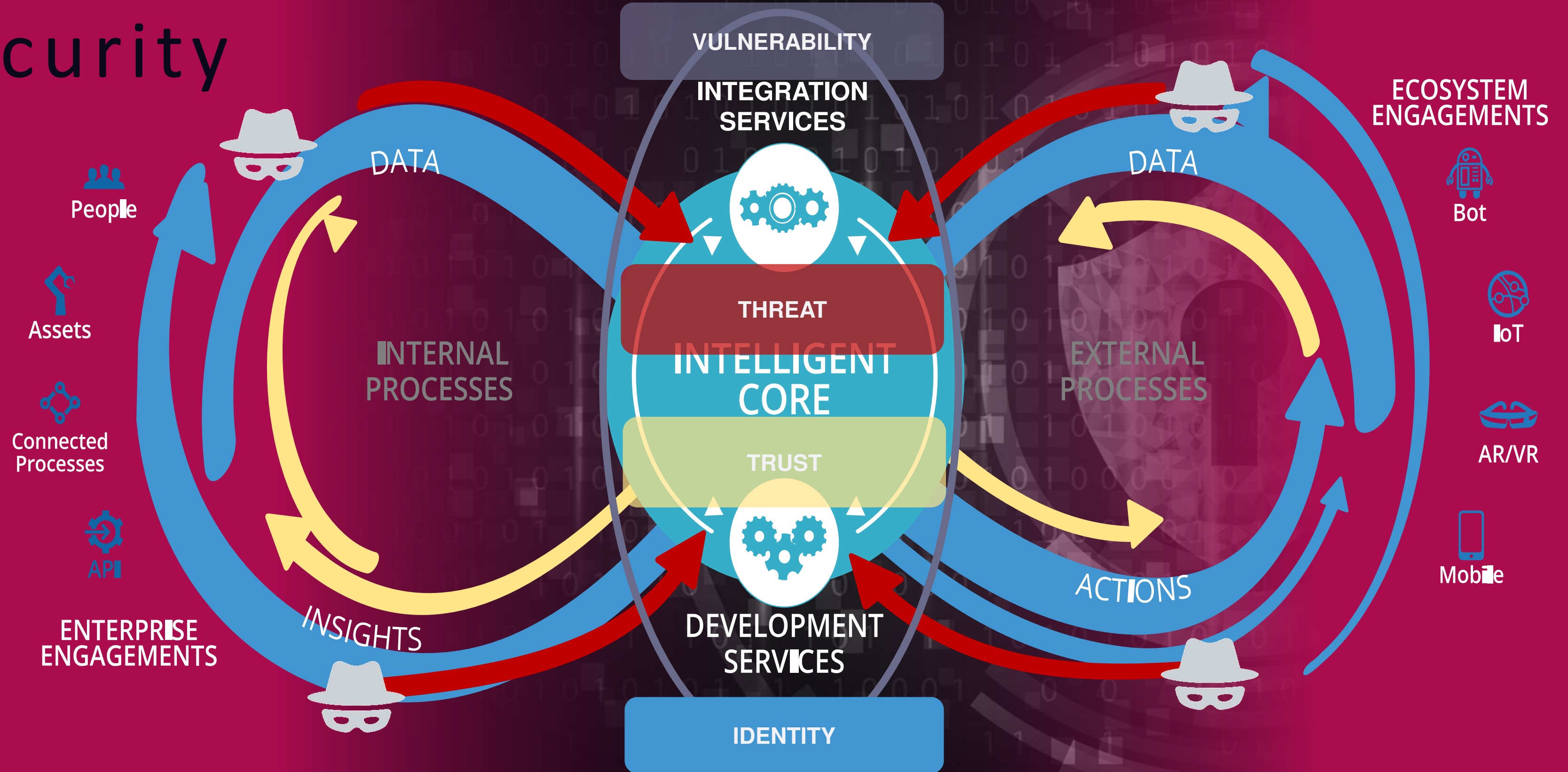


DON'T EAT

MANAGE IT!

DX PLATFORM

Security



DX PLATFORM

Receipt // Step #2

1. Ctrl + C
2. Choose File → New
3. Click the Blank Presentation tile
4. Ctrl + V
5. Replace All <MY COMPANY> with your company name

“In <MY COMPANY> DX platform, everything is connected to everything else **based on a risk assessment that determines necessity and may restrict access within sessions or transactions.** Data comes in to <MY COMPANY> through connected assets, employees, connected processes, or as other data streams through APIs **that have been authenticated based on the assessed risk. this data, which may be encrypted and is monitored for attacks and compromises,** circulates through the intelligent core **where security analytics are applied to aggregated content,** which can pull out insights from revenue streams or **identify threats in progress.** Those insights circle back into <MY COMPANY> as improved internal processes, **while the threat activity provides information for hardening the environment and the security posture.** But data also comes in through the ecosystem engagements through **authenticated** bots, mobile devices, AR/VR, connected vehicles, and so on. This data, **which may be encrypted and monitored for malicious activity,** circulates through the intelligent core, which turns the data into actions **for protecting the ecosystem** to be taken when engaging with the ecosystem.”

ADOPTION OF THREAT LIFE-CYCLE

“90%”

90% of managed security services customers will adopt **THREAT LIFE-CYCLE SERVICES** by 2024, rising from 50% in 2019.

”

We realize that there is a
**HUGE CRISIS OF
CYBERSECURITY
PROFESSIONALS**

when

MR.

ROBOT

grows a chevron mustache and
wants to succeed as a
POP/Rock

SINGER!

AUTOMATED RESPONSE TO ALERTS

50%

“

By 2021,
fully 50% of legitimate security alerts
will have an **AUTOMATED
RESPONSE, UNTOUCHED BY
HUMAN ANALYSTS.**

”

NUMBER OF CYBERSECURITY COMPANIES DROP

40%

“ In 2019, there are roughly 1,400 companies offering cybersecurity services or products of significance; by 2023, the **NUMBER OF CYBERSECURITY COMPANIES WILL DROP** by nearly 40% from 2019. ”

CAN A COMPANY BE BRAVE WHEN

AFRAID?

THAT'S THE ONLY
TIME A COMPANY IS

BRAVE!

- "NERD STARK"



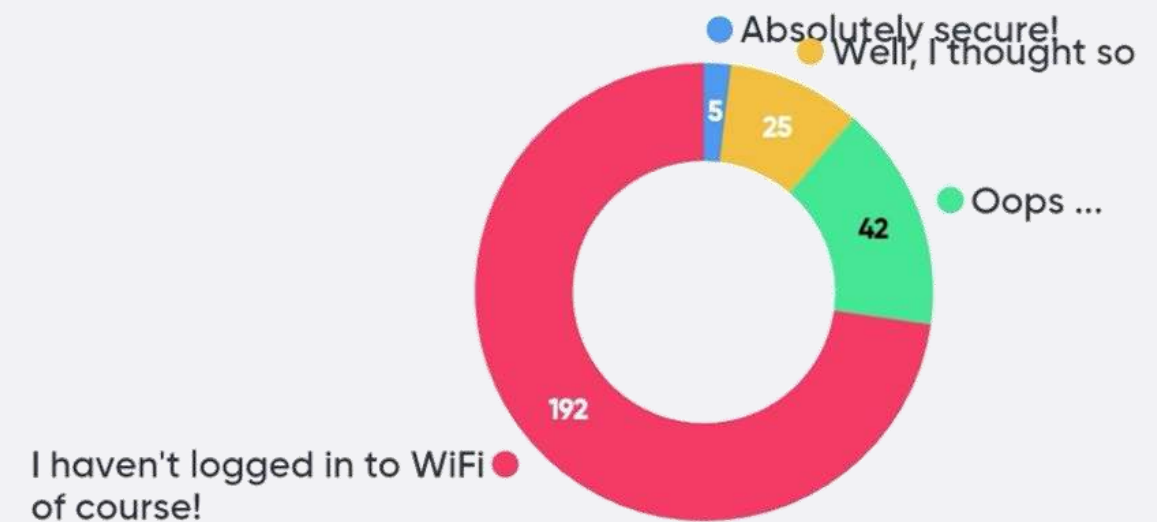
SO... UNDERSTANDING

[AFRAID] SECURITY

IS ENOUGH TO UNDERSTAND

[BRAVE] RISK?

Is the WiFi you logged in to secure?



Digital Transformation



Link:

<https://www.youtube.com/watch?v=4CmyV5Ghxeg>

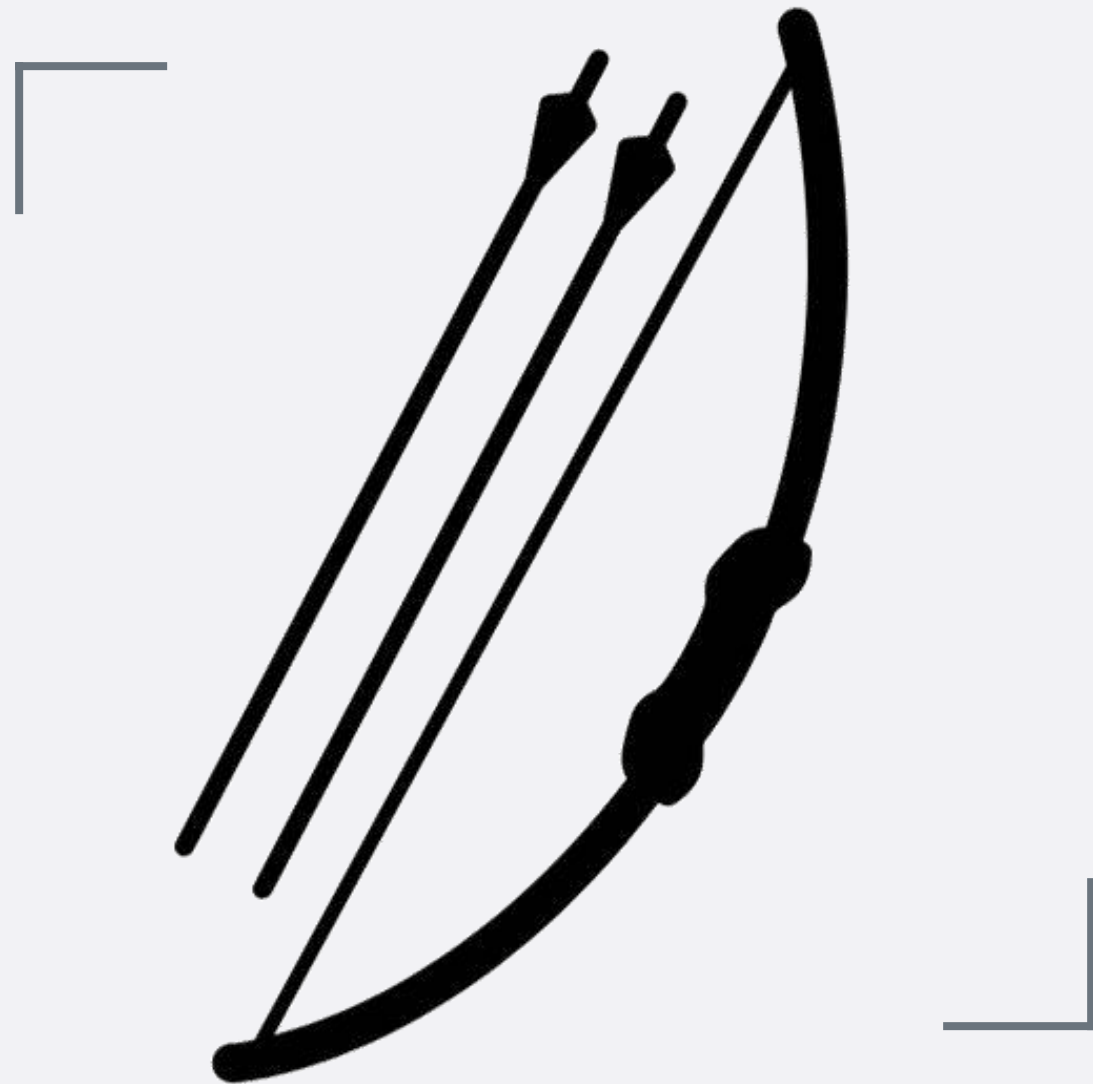
#HAZARD



#RISK



#HAZARD



#RISK





“**RISK:** The combination of the **probability** of an **event** and its **consequence**. Risk is mitigated through the use of controls.

ISO/IEC 73



#GOALS



#THREATS

[Malicious; Accidental; Error; Failure; External Requirement]

KEY ELEMENT

#ACTORS

[Internal; External]

KEY ELEMENT



#MITIGATE



“ If it's my fault,
I'll put it in
whoever I want!

Homer Simpson”

#TRANSFER

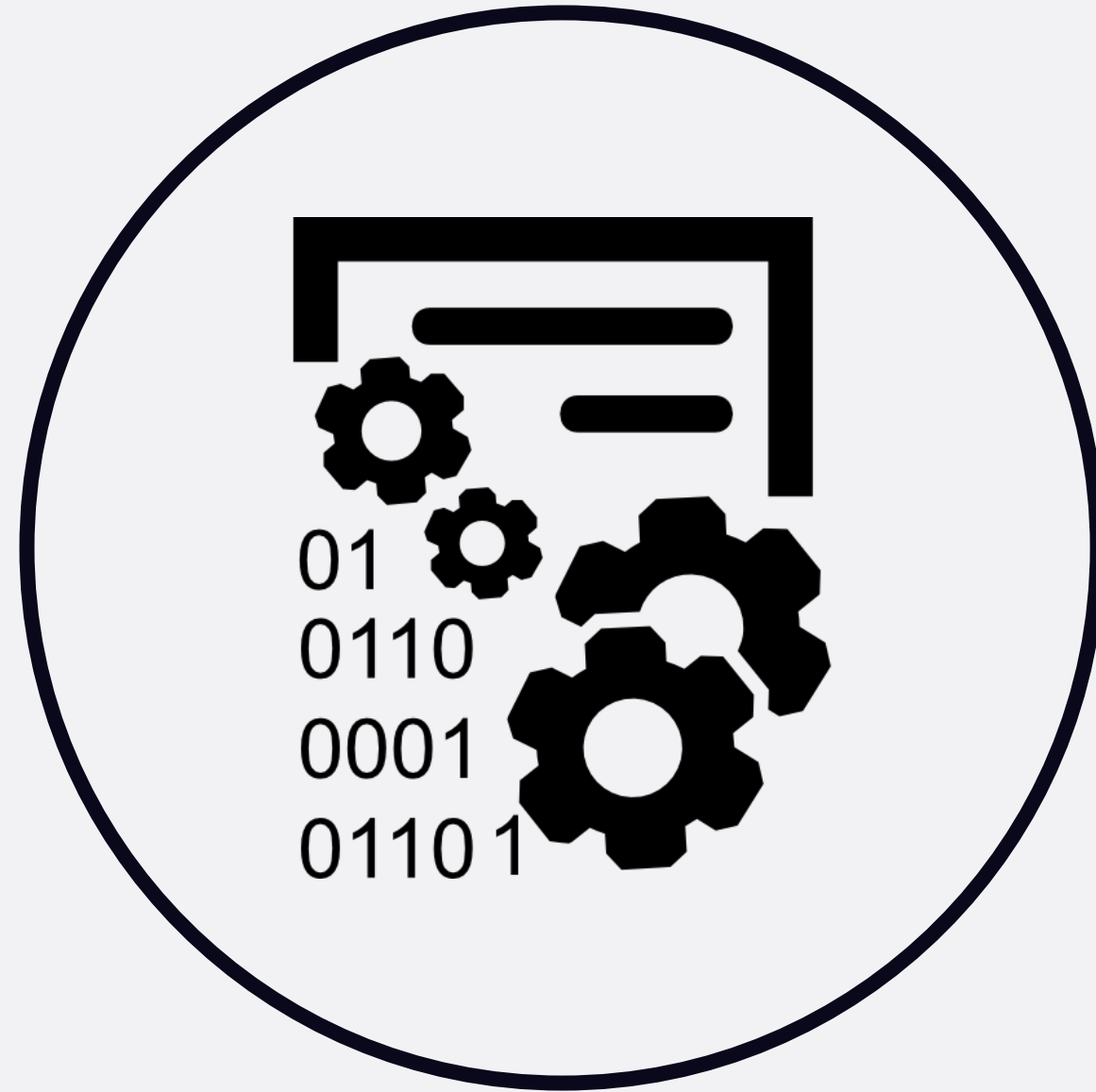
#ACCEPT



#ASSET

~~**#RISK**~~

~~**#HAZARD**~~



[PERSONAL] DATA →

INFORMATION → KNOWLEDGE → VALUE



What's Next?

Information Value End-to-end approach

Information STRATEGY

Are we doing
the right things?

Information ARCHITECTURE

Are we doing
them right way?

Information OPERATIONS

Are we doing?

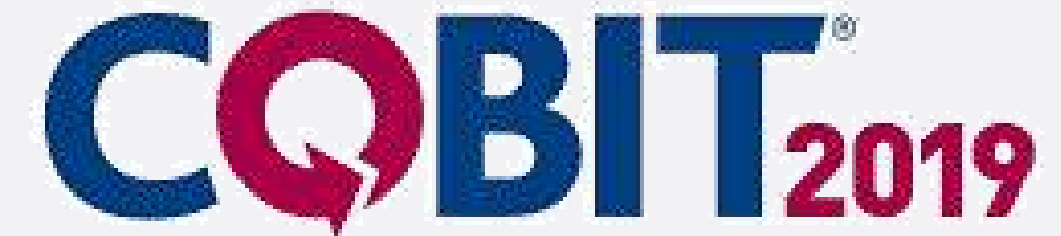
GDPR / NIS/ RPEC/...

Stakeholders Needs

01 Information Governance

Information Management 02

03 Information Operations



Information
VALUE

Are we getting the
benefits?



Information DELIVERY

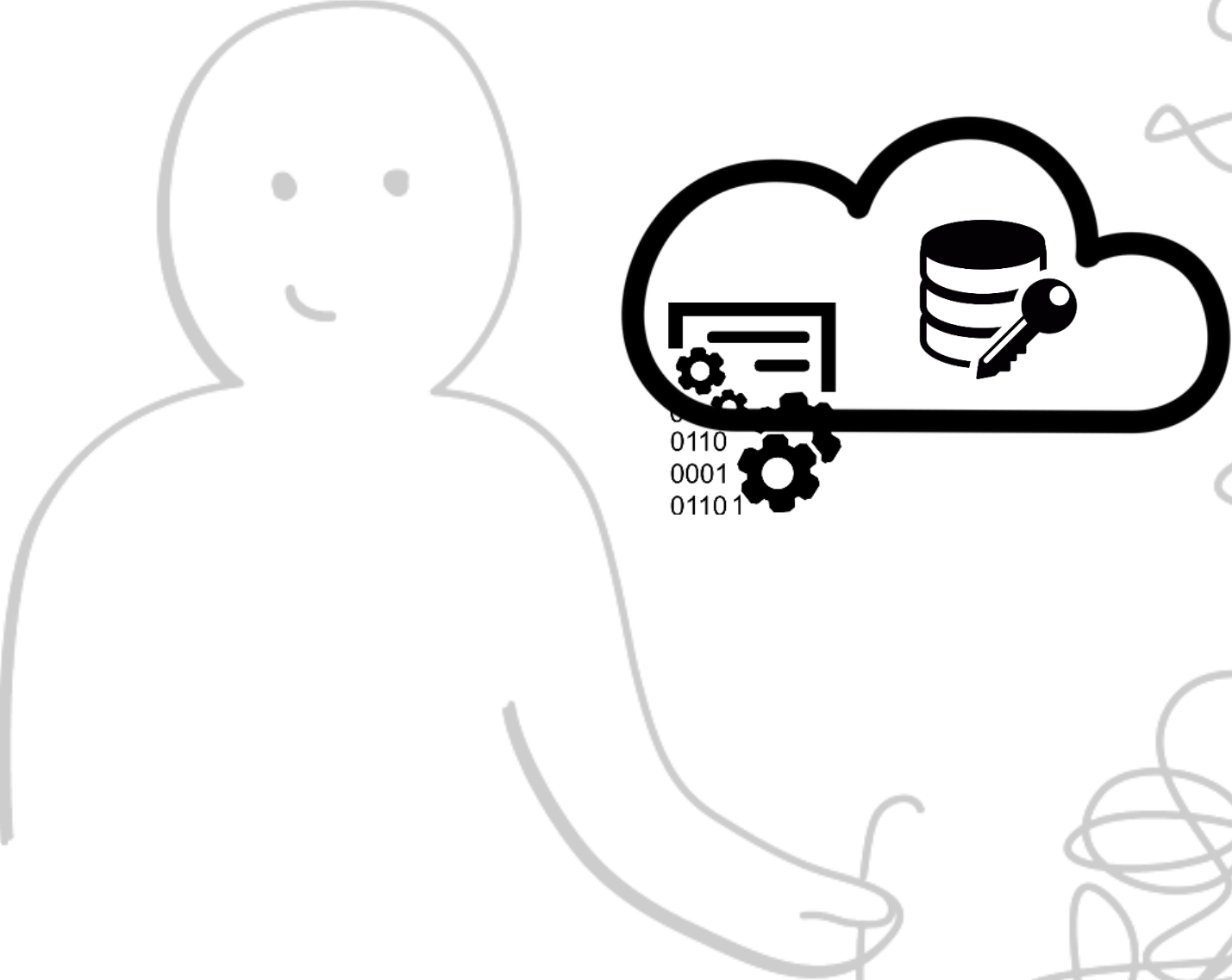
Are we getting it
done well?

Information OPERATIONS

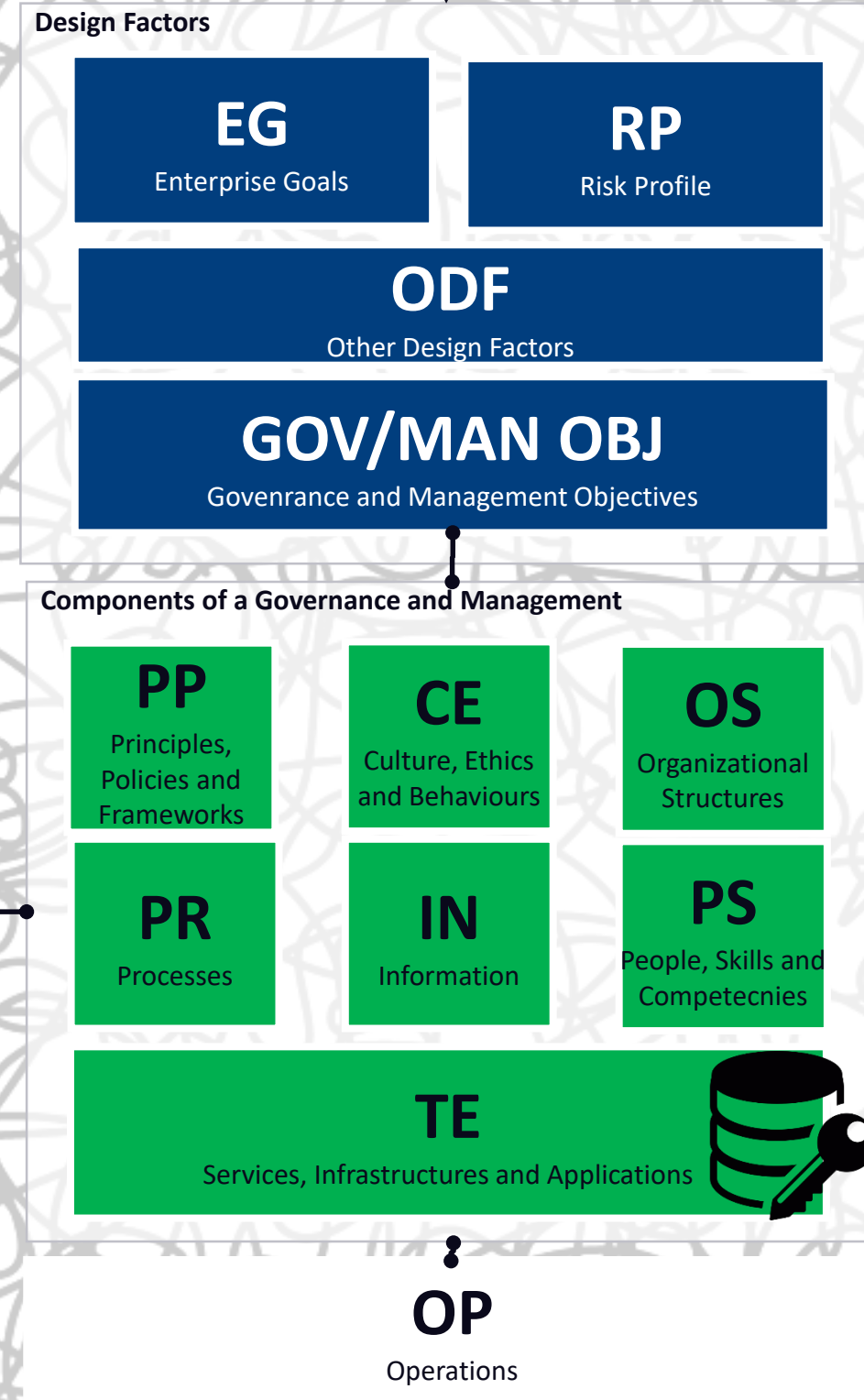
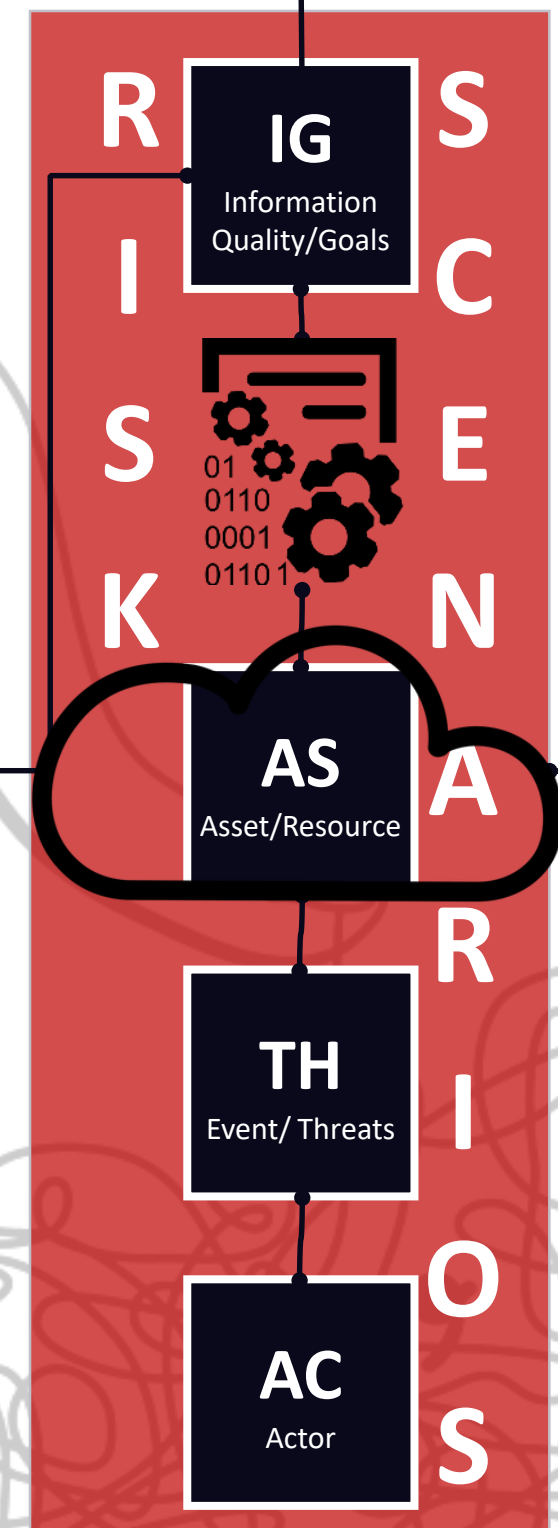
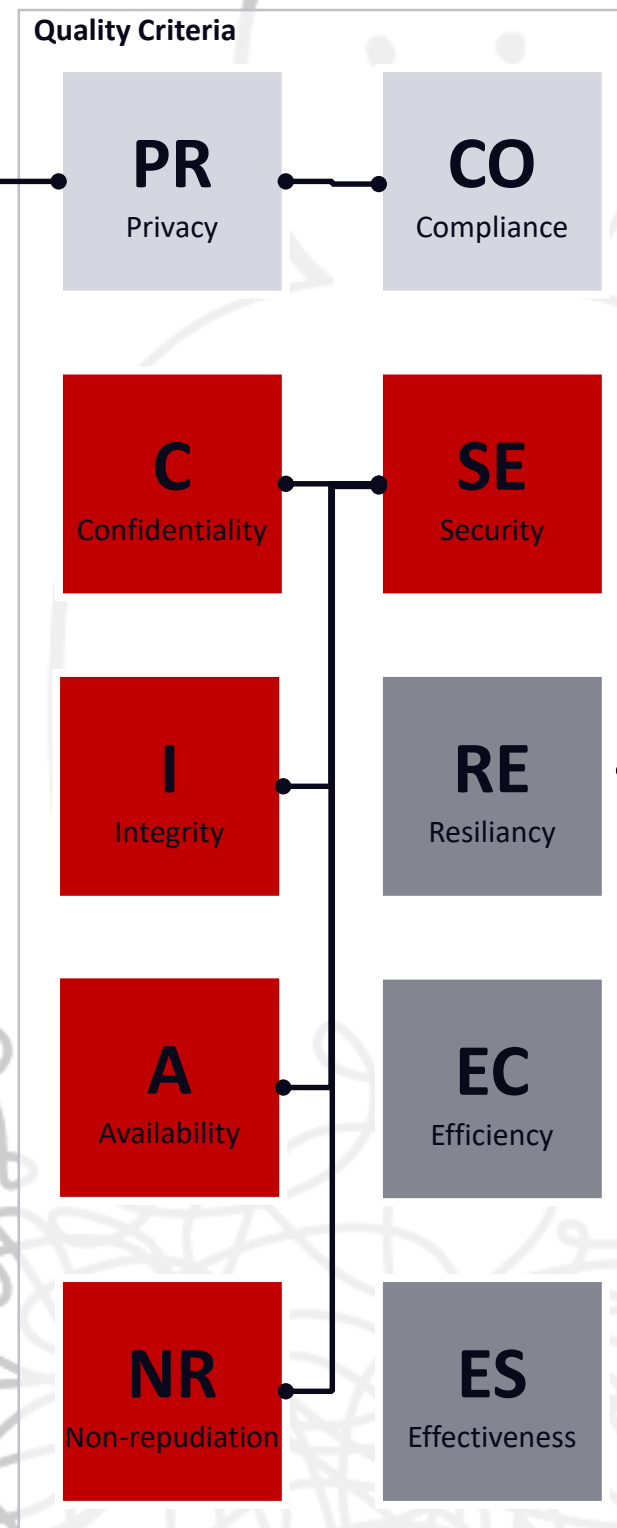
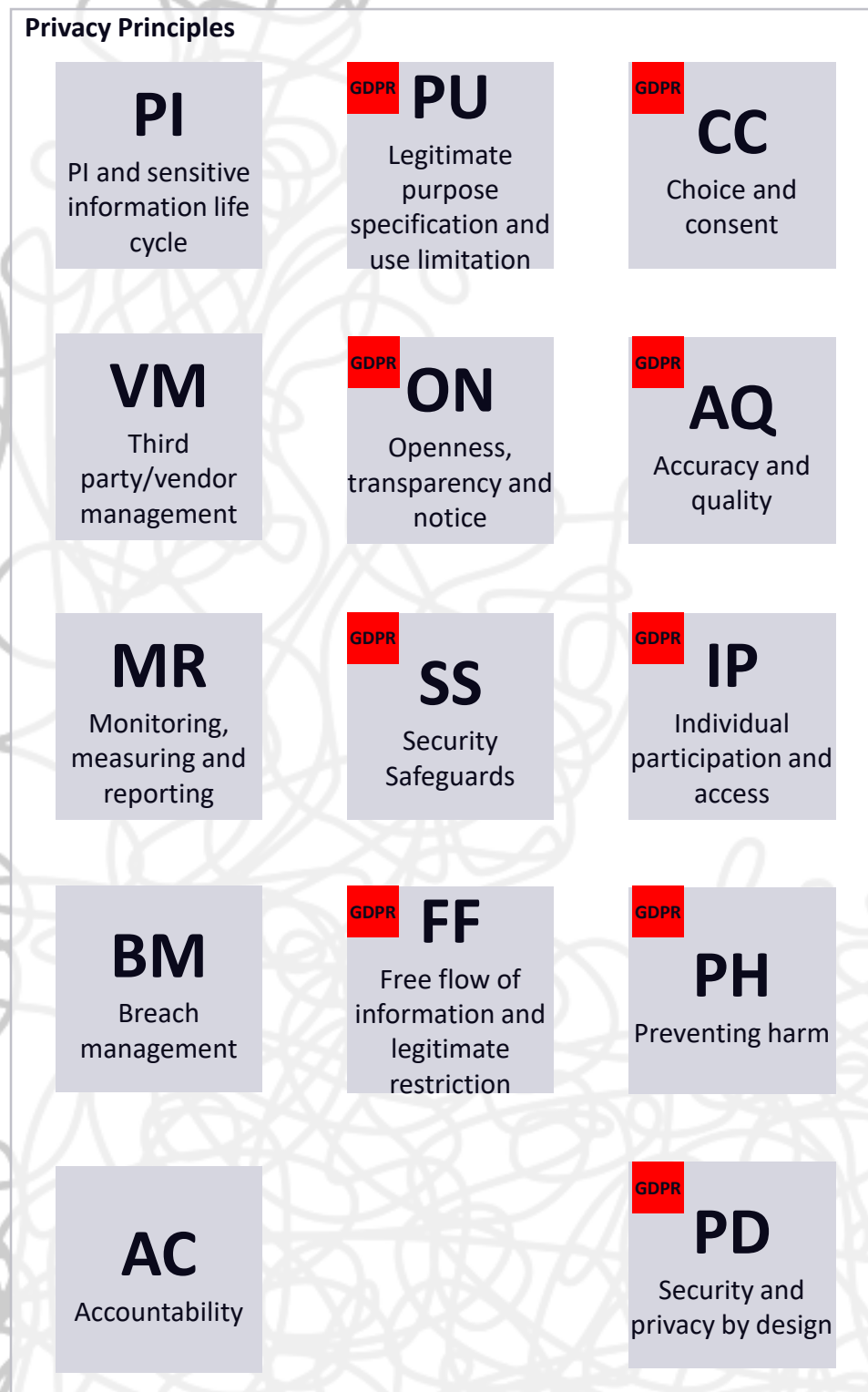
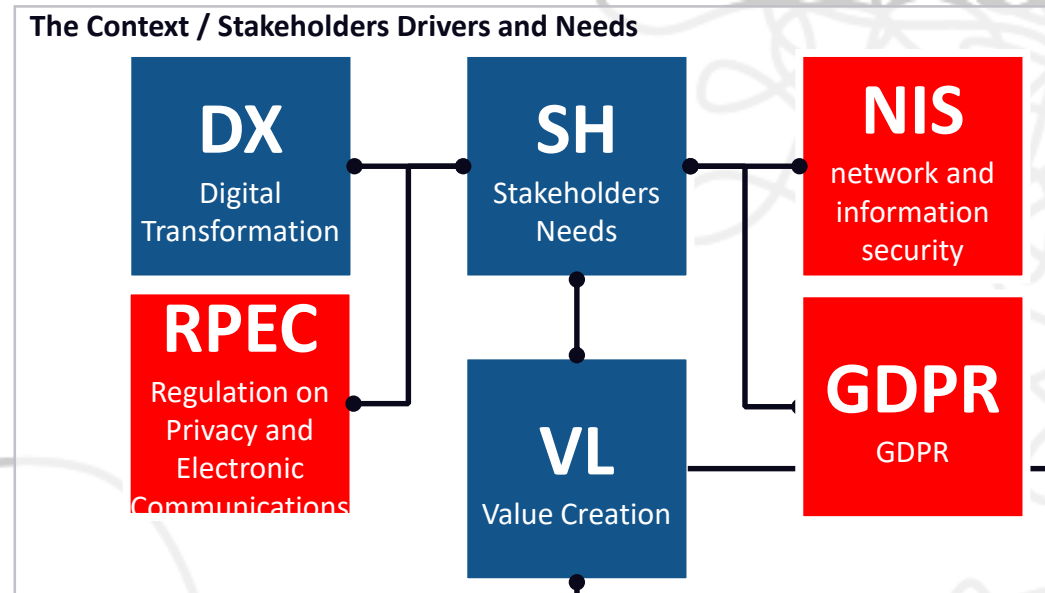
Is it working?



“ENCRPTION OF PERSONAL DATA IN THE CLOUD”



#RISK ORIENTED APPROACH & STATE OF THE ART PRACTICES FOR #SECURITY AND #PRIVACY



FOREWARNED IS FOREARMED

RISK DEV OPS

THE BUYER IS ALWAYS RIGHT



not all
That's Folk



And the
WORLD
LIVED
HAPPILY
ever after!

QUANTUM COMPUTING “

25%

By 2024,
Quantum computing will have evolved
enough that 25% of nation-states will
have the **MEANS TO DECRYPT CURRENT
PUBLIC KEY INFRASTRUCTURE
TECHNOLOGIES.**”



With regard to

**PERFORMANCE,
COMMITMENT,
EFFORT,
DEDICATION,**

there is no middle ground.
Or you do something

VERY WELL OR NOT AT ALL!

Ayfon Jenne

Obrigado | Bedankt



My contacts

online

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